

# Certificate: Entrepreneurship/Small Business Management

**Curriculum Chair:** Professor John Christesen **Location:** Gateway-N354 **Telephone:** (914) 606-6877

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**ADVISOR NAME:**

Developmental Courses as required based on placement scores	
<input type="checkbox"/>	<b>No Developmental Courses Required</b>
<input type="checkbox"/>	<b>ENG 91</b> Writing for College 1 – Score of 4 E Code 1 and below
<input type="checkbox"/>	<b>ENG 92</b> Writing for College 2 – Score of 6 E Code 2
<input type="checkbox"/>	<b>ESL 94</b> Academic Writing 1 – Score of 5 or 6 E Code 6
<input type="checkbox"/>	<b>ESL 122</b> Academic Writing 2 (3 credits) – Score of 7 E Code 7
<input type="checkbox"/>	<b>MATH 92</b> Pre-Algebra – Arithmetic score 44 and below, Elementary Algebra 54 and below
<input type="checkbox"/>	<b>MATH 93</b> Beginning Algebra – Arithmetic score 45 and above, Elementary Algebra 54 and below <b>OR</b> <b>MATH 94</b> Math Literacy – Arithmetic score 45 and above, Elementary Algebra 54 and below
<input type="checkbox"/>	<b>READ 93</b> Foundation of College Reading – Score of 57 and below
<input type="checkbox"/>	<b>READ 105</b> Analytical Reading (3 credits) – Score of 58 and higher

Core Requirements	
<input type="checkbox"/>	<b>MGT 101</b> – Business Organization and Management
<input type="checkbox"/>	<b>LAW 101</b> – Business Law
<input type="checkbox"/>	<b>MKT 101</b> – Marketing: <b>Prerequisite: Student must be ENG 101 ready by satisfactory completion of ENG 92, ESL 122, or an ESSAY score of 8 or higher</b>
<input type="checkbox"/>	<b>OFTEC 240</b> – Business Communications
<input type="checkbox"/>	<b>ACC 119</b> – Financial Accounting: <b>MATH 93 may be the pre or co-requisite.</b>
<input type="checkbox"/>	<b>MKT 103</b> – Principles of Selling
<input type="checkbox"/>	<b>CIS 110</b> – Computer Information Systems
<input type="checkbox"/>	<b>MGT 103</b> – Entrepreneurship

**NOTES:**

**Students must be assessed in English in order to earn this certificate.**

It is strongly recommended that students with minimal computer experience take **OFTEC 110** - Keyboarding/Information Processing before **CIS 110** - Computer Information Systems and **OFTEC 217** - Business Communication.

**CIS 110** – upon recommendation of the chair, a higher level computer class may be substituted for **CIS 110**.