

**PROGRAM: AAS BUSINESS ADMINISTRATION**  
 Division: Business, Behavioral/Social Sciences, Public & Human Services  
 CLA-201 (914) 606-6795

Curriculum  
 Code: 0311  
 64 Credits

**Curriculum Chair**

Professor John Christesen  
 CLA-315  
 Telephone: (914) 606-6877

**Reviewed By:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Approved By Chairperson/Dean:**  
 \_\_\_\_\_

| Course # | SEMESTER 1                              | Credits | ✓ |
|----------|---|---------|---|
| ENG 101  | <i>Composition &amp; Literature 1</i>   | 3       |   |
| ACC 119  | Financial Accounting                    | 4       |   |
| MGT 101  | Business Organization & Management      | 3       |   |
| MGT 103  | Entrepreneurship                        |         |   |
| CIS 110  | Computer Information Systems            | 3       |   |
|          | <i>Mathematics</i> <sup>2</sup> - _____ | 3-4     |   |
|          | <i>PE (fitness)</i> - _____             | 1       |   |

| Course # | SEMESTER 2   | Credits | ✓ |
|----------|--|---------|---|
| ENG 102  | <i>Composition &amp; Literature 2</i>                                | 3       |   |
| ACC 120  | Managerial Accounting  | 4       |   |
| MKT 101  | Marketing  | 3       |   |
|          | <i>Behavioral, Social Science or Humanities</i> <sup>1</sup> - _____ | 3       |   |
|          | <i>Mathematics or Science</i> - _____                                | 3-4     |   |
|          | <i>PE (sport)</i> - _____  | 1       |   |

| Course # | SEMESTER 3   | Credits | ✓ |
|----------|--|---------|---|
| MGT 205  | Human Resource Management  | 3       |   |
| CIS 215  | Management Information Systems                                       | 3       |   |
| COMM 109 | Speech Communication   | 3       |   |
|          | <i>Behavioral, Social Science or Humanities</i> <sup>1</sup> - _____ | 3       |   |
|          | <i>Science</i> - _____   | 3-4     |   |

| Course # | SEMESTER 4                                | Credits | ✓ |
|----------|---|---------|---|
| INB 101  | International Business                    | 3       |   |
| MKT 103  | Principles of Selling                     | 3       |   |
| LAW 101  | Business Law 1                            | 3       |   |
| MGT 201  | Principles of Management <sup>3</sup>     | 3       |   |
|          | Electives, as needed, to equal 64 credits |         |   |

***Bold italic items are Core Requirements.***

**NOTES:**

The preferred prerequisite course for Calculus for Business and Economics is Pre Calculus.

Substitute courses must be approved by the Curriculum Chair.

- ***Behavioral Science*** courses include Sociology, Psychology, Anthropology and Geography. General Psychology is the prerequisite for all upper level psychology courses.
- ***Humanities*** courses include Art, Dance, Drama, Music, Film, Foreign Language, Literature<sup>1</sup>, Philosophy or Theater and Photography at ARTWS. **ART 265 is highly recommended.**
- ***Social Science*** courses include History, Political Science, Economics and Geography.

<sup>1</sup> Behavioral, Social Science or Humanities Elective - Choose a 3 credit course from 2 areas for a total of 6 credits.

<sup>2</sup> Statistics is recommended.

<sup>3</sup> Take in last semester.