

AS: Marketing

Curriculum Chair: Prof. Phyllis Fein Gateway-350 Tel # (914) 606-6996 Email: Phyllis.fein@sunywcc.edu
Associate Dean: Jeffrey Conte CLA-201 Tel# (914) 606-6795 Email: Jeffrey.Conte@sunywcc.edu

| | Developmental Courses as required based on placement scores | | | | | | |
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| | No Developmental Courses Required | | | | | | |
| | ENG 91 Writing for College 1 – Score of 4 E Code 1 and below | | | | | | |
| | ENG 92 Writing for College 2 – Score of 6 E Code 2 | | | | | | |
| | ESL 94 Academic Writing 1 – Score of 5 or 6 E Code 6 | | | | | | |
| 3□ | ESL 122 Academic Writing 2 (3 credits) – Score of 7 E Code 7 | | | | | | |
| | MATH 92 Pre-Algebra – Arithmetic score 44 and below, Elementary Algebra 54 and below | | | | | | |
| | MATH 93 Beginning Algebra – Arithmetic score 45 and above, Elementary Algebra 54 and below OR MATH 94 Math Literacy – Arithmetic score 45 and above, Elementary Algebra 54 and below | | | | | | |
| | READ 93 Foundation of College Reading – Score of 57 and below | | | | | | |
| 3□ | READ 105 Analytical Reading (3 credits) – Score of 58 and higher | | | | | | |
| | Core Requirements | | | | | | |
| 3□ | ENG 101 – Writing and Research Choose an item. | | | | | | |
| 3□ | ENG 101 – Writing and Literature Choose an item. | | | | | | |
| 30 | MATH 160 – Pre-calculus for Business: MATH 130 or 135 are the prerequisites. OR Choose an item. | | | | | | |
| 4□ | MATH 161 – Pre-calculus (Function & Coordinate Geometry): MATH 131 or 135 are the prerequisites. Choose an | | | | | | |
| | item. | | | | | | |
| 4□ | MATH 180 – Calculus for Business: MATH 160 or 161 are the prerequisites. Choose an item. | | | | | | |
| | SCIENCE ¹ (BIOL), (CHEM), (PHYSC): One course with/without Lab (3/4 credits) | | | | | | |
| 3□/4□ | | | | | | | |
| | ADDITIONAL SCIENCE ELECTIVE: One Science course (BIOL), (CHEM), (PHYSC): with/without Lab (3/4 credits) | | | | | | |
| 3□/4□ | | | | | | | |
| 3 □ | ECON 101 – Macroeconomics Choose an item. | | | | | | |
| | BEHAVORIAL SCIENCE: | | | | | | |
| | Courses include: Sociology (SOC), Psychology (PSYCH), Anthropology (ANTHR), Linguistics (ANTHR), and Geography (GEOG). However SS 101 and SS 103 CANNOT BE USED TO FULFILL Behavioral Science. | | | | | | |
| 3 □ | | | | | | | |
| | HUMANITIES: Courses include: ART 101 – Drawing 1, ART 108 – Art History Survey 1: Ancient to Medieval, ART 109 – Art History Survey 2: Renaissance to Modern, ART 125 – Digital Imaging 1, DANCE 101 – Elementary Modern Dance 1, FILM 100 – Introduction to Film MUSIC 111 - Music Theory 1, THEAT 111 – Acting 1 or Foreign Language to be chosen from: ARABC, CHINS, FREN, GER, ITAL, JAPNS, RUSSN, SPAN. | | | | | | |
| 3□/4□ | J | | | | | | |

¹ **BIOL 101**-Biological Science (and Lab) recommended.



| 3 □ | POLSC 102 – American Government and Issues Choose an item. | | | | | |
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| | PEC/PEH/PES: A combination of two courses (2 credits) either PEH and PES, or PEC and PES, or PEC or PEH, PEC and PEC. PEC 110 (2 credits) IS THE ONLY COMBINIATION COURSE THAT FULFILLS BOTH P.E. REQS. | | | | | |
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| | Degree Requirements | | | | | |
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| 3□ | MKT 101 – Marketing: Prerequisite: Student must be ENG 101 ready by satisfactory completion of ENG 92, ESL 122, or an ESSAY score of 8 or higher. Choose an item. | | | | | |
| 3□ | MGT 101 – Business Organization and Management Choose an item. | | | | | |
| 3□ | CIS 110 – Computer Information Systems Choose an item. | | | | | |
| 4□ | ACC 119 – Financial Accounting: MATH 93 may be a pre or co-requisite. Choose an item. | | | | | |
| 4□ | ACC 120 – Managerial Accounting: ACC 119 is the prerequisite. Choose an item. | | | | | |
| 3□ | MKT 202 – Internet Marketing Choose an item. | | | | | |
| 3□ | MKT 203 – Advertising: MKT 101 is the prerequisite or permission from the Curriculum or Departmental Chairperson. Choose an item. | | | | | |
| | MKT 103 – Principles of Selling OR Choose an item. | | | | | |
| 3□ | GLBUS 201 – Global Business: MGT 101 is the prerequisite OR Choose an item. | | | | | |
| | GLBUS 203 – Global Marketing: MKT 101 or GLBUS 201 are the prerequisite. Choose an item. | | | | | |
| 3□ | LAW 101 – Business Law OR Choose an item. | | | | | |
| | MGT 103 – Entrepreneurship Choose an item. | | | | | |

SEEN BY: Completed credits of 64 required



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| Academic Plan | | | Completed | credits of 64 requi | of 64 required | |
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| | | Fall/Spring | | Fall/Spring | | |
| Class | Credits | Class | Credits | Class | Credits | |
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